ADAPT SPORTS & FITNESS MEMBERSHIP COMPARISON CHART

| PERKS | STANDARD | DAY ONES |
|---|----------------------|---|
| ABILITY TO PURCHASE PACKAGES | X | X |
| GRANDFATHERED RATES/PACKAGES | X | X |
| ACCOUNT CREDIT MEMBERSHIP PAYMENTS DO NOT EXPIRE AND CAN BE USED WHEN CLIENT CHOOSES | x | x |
| FAMILY MEMBERSHIP SIGN-UP OPTION (20 COMPOSITE LARGE GROUP CLASSES - NO ACCOUNT CREDIT CONVERSION - READ DETAILS BELOW) | X | X |
| INDIVIDUAL MEMBERSHIP SIGN-UP OPTION (PAYMENTS CONVERTED INTO ACCOUNT CREDIT TO "BUY INTO" LOWER RATES - READ DETAILS BELOW) | X | X |
| MULTI-SIBLING DISCOUNTS (EACH ADDITIONAL SIBLING FOR DROP-IN RATES; SAME-DAY OR SAME-WORKOUT) | X (25%) | X (25%) |
| OCCASIONAL MEMBERS-ONLY PROGRAMMING | X | X (SOMETIMES DAY ONES-ONLY) |
| PRIORITY BOOKING FOR SPECIAL PROGRAMMING (CERTAIN AMOUNT OF DAYS PRIOR TO OTHER CLIENTS) | X (OVER NON-MEMBERS) | X (OVER STANDARD MEMBERS) |
| ACCOUNT CREDIT EARNED FOR CLIENT REFERRALS (CLIENTS MUST SIGN UP FOR A MEMBERSHIP) | 10 USD | 25 USD |
| PROMOTIONAL DISCOUNTS* | | X (ADDITIONAL 25% OFF ALL PROGRAMMING)* |
| FREE WORKOUTS/OPEN GYMS | | X (PROMO/RAFFLES - SELECT PROGRAMMING) |
| EXCLUSIVE PROGRAMMING | | X (SPECIAL EVENTS, PANEL DISCUSSIONS, ETC.) |
| MEMBERSHIP COST | 200 USD MONTHLY** | QUARTERLY PAYMENTS OF 450 USD (+ 50 USD QUARTERLY ACCOUNT CREDIT)** |

*DISCOUNTS ARE BASED ON DROP-IN RATES AND PACKAGES WITHIN OUR PRICING STRUCTURE. THIS OFFER CAN BE COMBINED WITH OTHER DISCOUNTS AND PROMOTIONS. DAY ONES IS A PROMOTIONAL MEMBERSHIP THAT ENDS OCTOBER 12, 2023 @ 11:59PM CST (THE EVE OF OUR COMPANY'S ANNIVERSARY!) AND THIS PARTICULAR DISCOUNT ENDS ON THE SAME AFOREMENTIONED DATE. DAY ONES MEMBERSHIPS CAN BE FROZEN UP TO 3 MONTHS ONCE WITHIN A SPAN OF A YEAR BEFORE FORFEITING ANY GRANDFATHERED RATES/PACKAGES; IF DAY ONES MEMBERS DO NOT RESUME PAYMENTS, THEY WOULD BE RELEGATED TO CURRENT MEMBERSHIP OFFERINGS OR WORKOUT AS A NON-MEMBER. ANY ACCUMULATED ACCOUNT CREDIT REMAINS IN ONE'S PROFILE.

**STANDARD MEMBERSHIPS ARE MONTH-TO-MONTH PAYMENTS OF \$200. OUR DAY ONES MEMBERSHIP IS A PROMOTIONAL ANNUAL MEMBERSHIP (DEADLINE TO SIGN UP IS OCTOBER 12, 2023 @ 11:59PM CST) WITH GUARANTEED LOWEST RATES AND EXCLUSIVE PERKS! CLIENTS CAN OBTAIN THIS MEMBERSHIP WITH QUARTERLY PAYMENTS OF \$450 + \$50 QUARTERLY MONTHLY ACCOUNT CREDIT TO SPEND WITH ADAPT! THERE IS AN OPTION ON OUR WEBSITE TO PURCHASE AN INDIVIDUAL MEMBERSHIP WHICH CONVERTS PAYMENTS INTO ACCOUNT CREDIT IN CASE OUR FAMILY MEMBERSHIP OF 20 COMPOSITE LARGE GROUP CLASSES (\$10/CLASS - \$600+ MONTHLY VALUE!) ARE OF NO INTEREST OR IF AN INDIVIDUAL CHOOSES TO SIGN UP FOR SPECIFIC PROGRAMMING. EITHER WAY, CLIENTELE ENJOY ALL OF THE PERKS AND DISCOUNTS ACCORDING TO THEIR MEMBERSHIP TIER.

• PACKAGES AND DROP-IN RATES ARE SUBJECT TO CHANGE ON THE BASIS OF SPORT/ACTIVITY OR LEVEL OF COACHING OFFERED (MEMBERS RECEIVE GRANDFATHERED RATES/PACKAGES WITH PERPETUAL RECURRING PAYMENTS). AFTER EACH MONTH, UNUSED ENTRIES TO WORKOUTS DO NOT ACCUMULATE. TYPICALLY, PACKAGES HAVE AN EXPIRATION DATE OF 1 - 2 MONTHS FROM THE TIME OF PURCHASE. ALL WORKOUTS WITHIN PACKAGES MUST BE COMPLETED BEFORE EXPIRATION DATE (NO EXCEPTIONS). <u>IMPORTANT NOTE:</u> ADDITIONAL DESIRED WORKOUTS WITHIN TIME FRAME OF A PURCHASED PACKAGE WILL BE HONORED AT THE SAME RATE (WE MANUALLY BOOK ADDITIONAL WORKOUTS)! MEMBERS WHO PURCHASE PACKAGES (STANDARD OR CUSTOMIZED) WORTH AT LEAST \$300 ARE ELIGIBLE FOR PAYMENT PLANS. PLEASE CONTACT US TO ARRANGE PAYMENT PLANS. ACCOUNT CREDIT (REFERRALS, GIVEAWAYS, ETC.) MAY BE USED TO COVER ANY PART OF THE BALANCE AT CHECKOUT EXCEPT MEMBERSHIP DUES.

• WHILE WE ARE IN THE PROCESS OF RELOCATING AND FINDING THE IDEAL PERMANENT LOCATION(S), WE OFFER MOBILE SERVICES IN THE FORM OF HOUSE VISITS, OFF SITE TRAINING (GYMS NEAR CLIENTS), SCHOOL EVENTS, AND WORKOUTS FOR GROUPS/TEAMS/ORGANIZATIONS. PLEASE CONTACT US TO FIND **OUT MORE DETAILS AND RECEIVE A QUOTE.**

• THROUGHOUT THE YEAR, THERE WILL BE OFFERINGS OF DIVERSE PROGRAMMING SUCH AS CAMPS, CLINICS, LEAGUES, HERSDAY THURSDAYS (ALL-FEMALE PROGRAMMING ON SELECT THURSDAYS!), AND PARENTS/FAMILY NIGHT OUT. THIS CHART REPRESENTS MOST OF OUR CONSISTENT PROGRAMMING.



NO QUESTION IS TOO SIMPLE OR COMPLEX!

CONTACT US FOR CONSULTATION OR INQUIRIES REGARDING **OUR PROGRAMMING, MEMBERSHIPS & PACKAGES** SO YOU CAN START ADAPT-ING WITH US!

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